

July – September 2010

IBA Group Named to 2010 Software 500



For the third consecutive year, IBA Group was ranked as one of the world's largest software companies in the *Software Magazine's* Software 500 rating, now in its 28th year. IBA Group was ranked 232 with a 14.7% growth rate. "The 2010 Software 500 results show that revenue growth in the software and services industry was healthy, with total Software 500 revenue of \$491.7 billion worldwide for 2009, representing virtually flat growth from the previous year," said John P. Desmond, editor of *Software Magazine* and *Softwaremag.com*.

IBA Group Selected as Leader in Central and Eastern Europe in Global Services 100



In September 2010, *Global Services* in association with *NeoAdvisory* unveiled the category lists of *Global Services 100* (GS100). IBA Group was selected for the category **Leaders: Central and Eastern Europe**. IBA Group was enrolled in the Global Services survey for five consecutive years and each year the company was included in the list of top IT service providers in Central and Eastern Europe. In 2007, IBA Group became the winner in the category *Top 10 in Emerging European Markets*. This year, the organizers chose to replace rankings with alphabetical lists and therefore no winners in relevant categories were selected.

Outsource Magazine Interviews IBA VP

On September 29, *Outsource Magazine* published an interview with Dr. Valentin Kazan, Vice President of IBA Group. Held at the 2010 Gartner Outsourcing & IT Services Summit in London, the interview focuses on cloud computing, the recent opening of the IBA Group's office in Kazakhstan, and the company's objectives. Read full text at <http://www.outsourcemagazine.co.uk/articles/item/3544-qaa-valentin-kazan-vp-iba-group>. See also a video interview of Dr. Kazan to Mark Kobayashi–Hillary, a writer and blogger based in London, on the IBA Group's blog at <http://blog.ibagroup.eu/>.

IBA Appointed Windchill Preferred Partner

In September 2010, PTC (Parametric Technology Corporation) appointed IBA Minsk as Windchill Preferred Partner. Of 43 Windchill Preferred Partners throughout the world, only four are based in the CIS, IBA being one of them. The appointment acknowledged high–level competencies and expertise of IBA in the creation of Windchill–based PLM (Product Lifecycle Management) systems.

IBM Authorizes IBA to Sell Lotus Licenses with Chancellor Express

In August 2010, IBM EE/A authorized IBA to sell IBM Lotus licenses as an integral part of *Chancellor Express*, the IBA's proprietary software suite. Earlier this spring, IBM EE/A carried out an examination of Chancellor Express and based on its results, issued an official letter authorizing IBA to grant a customer, together with a license to Chancellor Express, a license to use the fully–functional IBM Lotus Domino/Notes software and technical support.

IBA Group Opens Office in Kazakhstan

In July 2010, IBA Group set up a representative office in Astana, the capital of Kazakhstan. Kazakhstan became the eighth country in the world where IBA Group has its presence. IBA implemented a number of large–scale projects in Central Asia, including Turkmen, Uzbek, and Kazakh railways; the Ministry of State Revenues of Kazakhstan; Atyrausky Oil Refinery; and Uzbek Gold Concern. In July 2010, IBA won a tender for a solution to modify the electronic workflow system of the state governing bodies of Kazakhstan.

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