

SAP Appoints IBA as Gold Partner



On October 8, SAP CIS announced the appointment of IBA as SAP Gold Partner (SAP Channel Partner Gold Level on SAP Business All-in-One) within the SAP PartnerEdge program.

IBA Wins Best High-Tech Project Contest

On November 26, the Belarusian State Committee for Science and Technology, the Ministry of Education of Belarus, and the National Academy of Sciences announced results of the national contest of innovative projects. IBA with its IBA PaymentSYSTEM became the winner in the category *Best High-Tech Project*.

Outsource Magazine Quotes IBA CEO



The winter 2010 issue of *Outsource Magazine* published a feature titled "After the Crisis". The article opened a series of feature stories to examine "the views of members of the provider community on key topics and trends within the outsourcing space". Sergei Levteev, IBA Group President, was quoted speaking about the consequences of the financial crisis for the outsourcing space in Eastern Europe and the use of outsourcing by state-owned or state-supported financial companies. Read the full story at http://ibagroup.eu/docs/EMP_Outsource_dec_2010.pdf

IT Europa Quotes IBA VP



The IT Europa's issue #18 dated November 5, 2010 published a feature dedicated to the IT market of Russia and other CIS countries. The survey entitled "Russia Gets Ready to Grow" quoted Valentin Kazan, IBA Group Vice President, speaking about the recovery of the IT industry in the CIS, the factors that slow down the recovery, and the methods for boosting IT business. Read the full story at http://www.ibagroup.eu/docs/IT_europa_nov_10.pdf (page 21).

IBA Launches Automated System of Opinion Polls

In November 2010, IBA put into commercial operation the hardware and software solution *Automated Opinion Poll System (AOPS)*. Launched at *Beltelecom*, the national telecommunications operator of Belarus, the solution provides a user friendly interface with a possibility to analyze poll results and store statistic data.

IBA Chancellor Day in Belarus

On October 29, IBA in cooperation with IBM Eastern Europe/Asia (IBM EE/A) and Netkom, an IBM distributor in the CIS countries, conducted the workshop *Chancellor Day* in Minsk, Belarus. Aimed to present Chancellor, the IBA's proprietary workflow management product, the event gathered roughly 120 representatives of 76 organizations, including banks, scientific and research institutions, production enterprises, and government bodies. Sergei Levteev, IBA Group President; Sergei Tabulin, IBM EE/A Sales Director; and Aleksey Sakharov, Head of Netkom Marketing and Sales Support Department, appeared before the audience.

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