

January – March 2011

### IBA Group Rated in Leaders Category of The Global Outsourcing 100



On February 21, the International Association of Outsourcing Professionals® (IAOP®) unveiled the unranked 2011 Global Outsourcing 100® and World's Best Outsourcing Advisors lists. IBA Group was selected as one of the world's best outsourcing service providers in the Leaders category. The final rankings of *The 2011 Global Outsourcing 100* will be published in a special advertising section on outsourcing in the May 23

Fortune 500 issue of FORTUNE® magazine.

### IBA Group Wins European IT Excellence Award 2011



On February 11, *IT Europa*, a leading European IT publisher and market intelligence organization, announced the winners of the European IT Excellence Awards 2011. The contest attracted entries from 31 countries and 62 companies from 22 countries made the finals. Winners in seven ISV categories were selected. IBA Group became the winner in the category *Relationship Management*.

### IBA Becomes Fourth-Time Winner of Belarusian Government Quality Award

On February 28, the Council of Ministers of Belarus announced the winners of the Award of the Government of Belarus for achievements in quality management in 2010, IBA being among them. IBA participated in the award competition in 1999, 2002, 2005, and 2010 and each time was selected a winner.

### IBA Selected as Best IBM Business Partner in IBM System z

On March 3, IBM honored its Top Business Partners for 2010 in Moscow, Russia. IBA was recognized as IBM Top Business Partner in the promotion, implementation, and maintenance of IBM System z projects.

### IBA Appointed as IBM Tivoli AA–Level Accredited Business Partner

IBM appointed IBA as Tivoli AA–level Accredited Business Partner in Tivoli Storage Manager. It is the first IBA's appointment of the AA–level. Earlier, IBA obtained A–level appointments in Tivoli Monitoring, Tivoli Netcool OMNibus, Tivoli Business Service Manager, Tivoli Service Request Manager, Tivoli Change and Configuration Management Database, and Tivoli Storage Manager within the IBM Tivoli Deployment Accreditation program.

### IBA Reappointed as SAP Preferred Partner for Power Engineering

On January 18, SAP CIS reappointed IBA as SAP Industry Preferred Partner for enterprises of the power engineering industry.

### IT Competence Center of IBA and Belarusian State University Opens in Minsk



On January 26, IBA in cooperation with the Belarusian State University (BSU) opened the IT Competence Center in Minsk, Belarus. Built on the client–server architecture, the center is equipped with up–to–date workstations to be connected to IBA servers. The center will contribute to the implementation of IBM Academic Initiative, Microsoft Education Program, SAP landscape, and other educational programs.

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